

## DEUTZ SHARES

The stock markets were characterised by very strong price volatility in 2015. On 10 April 2015, the DAX reached an all-time high of 12,374.73 points on the back of the European Central Bank's expansionary monetary policy. Shares subsequently came under severe pressure as the economic climate deteriorated. The DAX closed the year at 10,743.01 points and was thus 9.6 per cent higher than it had been twelve months earlier.

### DEUTZ SHARES FALL COMPARED WITH PREVIOUS YEAR

The SDAX, in which DEUTZ shares are listed, rose in value by 26.6 per cent in 2015 and closed at 9,098.57 points (end of 2014: 7,186.21 points). The DAXsector Industrial, which includes major German industrial companies, gained 14.3 per cent in the reporting year to close at 4,853.88 points (end of 2014: 4,244.82 points).

By contrast, DEUTZ shares fell during 2015. They closed at €3.69 on 30 December 2015, down by 7.8 per cent on their 2014 closing price of €4.00. Having begun the year positively, the DEUTZ share price reached its high for the year of €5.59 on 4 August 2015. On 15 September 2015, we announced that revenue and earnings for the year as a whole would be lower than previously expected owing to a reluctance to invest on the part of end customers. The price of DEUTZ shares then fell substantially, reaching the low for the year of €2.86 on 24 September 2015. By the end of the year, the shares had recovered again.

Market capitalisation stood at €446.0 million as at 30 December 2015, compared with €483.4 million at the end of 2014.

#### Key figures for DEUTZ shares

	2015	2014
Number of shares (31 Dec)	120,861,783	120,861,783
Average number of shares	120,861,783	120,861,783
Share price as at 31 Dec (€)	3.69	4.00
Share price high (€)	5.59	7.94
Share price low (€)	2.86	3.35
Market capitalisation as at 31 Dec (€ million)	446.0	483.4
Earnings per share (€)	0.04	0.18

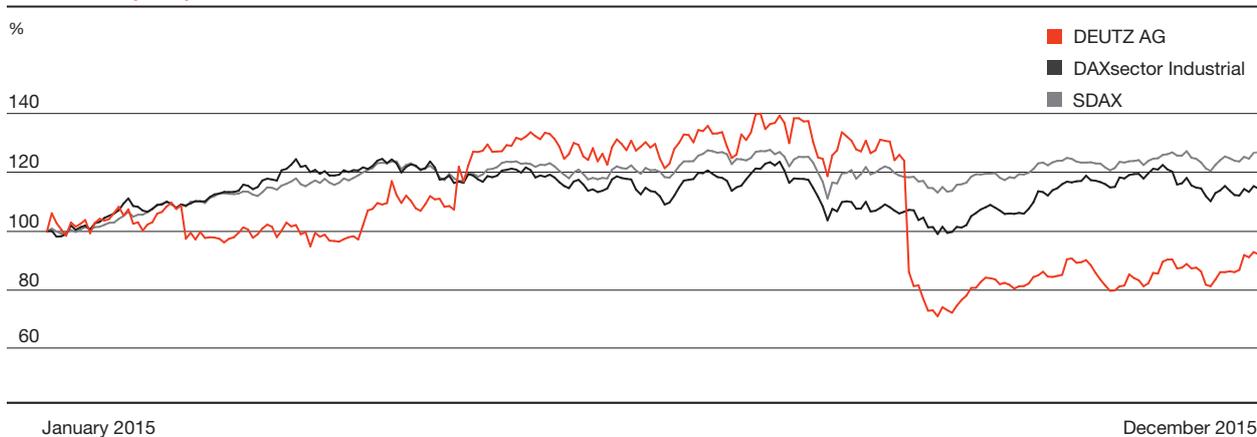
### EARNINGS PER SHARE

Earnings per share is calculated by dividing the net income for the year attributable to the shareholders of DEUTZ AG by the weighted average number of shares in issue. In the year under review, the number of DEUTZ shares in issue was 120.9 million. Basic earnings per share was therefore €0.04 compared with €0.18 in 2014.

#### Key data on stock market listing

ISIN	DE0006305006
WKN	630500
Reuters	DEZG.DE
Bloomberg	DEZ:GR
Market segment	Regulated Market/Prime Standard
Trading platforms	Xetra, Frankfurt/Main, Düsseldorf

### DEUTZ share price performance in 2015



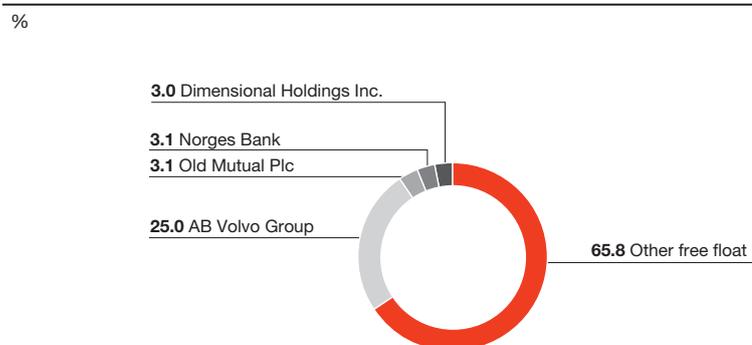
### DIVIDEND ENABLES SHAREHOLDERS TO SHARE IN PROFITS

The Board of Management and Supervisory Board propose that the dividend paid for 2015 should remain unchanged at €0.07. This enables us to fulfil our aim of paying a consistent dividend, despite a difficult financial year. We plan to carry on enabling our shareholders to participate in the success of our Company in the form of a regular dividend. At the same time, we intend to continue funding a significant proportion of our growth ourselves, that is to say from our own capital.

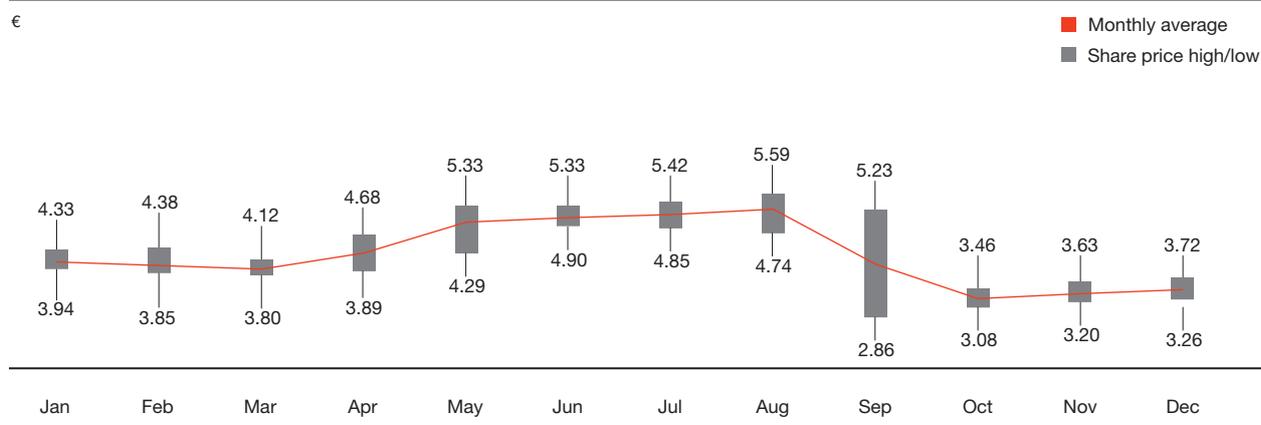
### THREE-QUARTERS OF ALL DEUTZ SHARES IN FREE FLOAT

Swedish truck and construction equipment manufacturer AB Volvo is the largest individual shareholder in DEUTZ AG with a stake of just over 25 per cent. The proportion of free float shares is almost 75 per cent, and it is held by a broadly diversified range of private and institutional shareholders both in Germany and abroad. Most of the private investors are in Germany, although fund management companies based in North America held the largest proportion among the institutional investors. At the end of 2015, Old Mutual Plc and Norges Bank each held 3.1 per cent of our Company, while Dimensional Holdings Inc. held 3.0 per cent. These are considered non-controlling shareholdings.

#### Shareholder structure as at 31 December 2015



### DEUTZ share price high and low for 2015



### INTENSIVE INVESTOR-RELATIONS WORK

We provide all shareholders with prompt, transparent and comprehensive information about all significant events in our Company with the objective of gaining the strong acceptance and long-term trust of our shareholders. Last year, we worked closely with our shareholders, analysts and all other interested parties in the capital markets. The latest corporate information, such as presentations, financial reports, press releases and ad-hoc announcements, is always available on our website.

At our annual results press conference and analysts' meeting in Frankfurt am Main on 19 March 2015, we presented the DEUTZ annual financial statements and our future strategic direction. We also held conference calls when we published our quarterly results.

In 2015, we participated in a total of 15 roadshows and investor conferences in Germany, the United Kingdom, France, Switzerland and the United States. We met personally with analysts, institutional investors and private investors on various other occasions throughout the year.

### NINE ANALYSTS MONITOR DEUTZ SHARES

Nine banks and securities houses currently monitor the performance of DEUTZ shares: Bankhaus Lampe, Commerzbank, Credit Suisse, Deutsche Bank, DZ Bank, Equinet, HSBC Trinkaus & Burkhardt, Kepler Cheuvreux and Quirin Bank.

Further information can be found on our website at [www.deutz.com](http://www.deutz.com) under Investor Relations.

If you need more information, visit our website or give us a call:

### INVESTOR RELATIONS

Tel: +49 (0)221 822 2491  
 Fax: +49 (0)221 822 15 2491  
 Email: [ir@deutz.com](mailto:ir@deutz.com)  
 Website: [www.deutz.com](http://www.deutz.com)